



## STANDARDS OF EXCELLENCE

The Terrazzo, Tile and Marble Association of Canada has been developing standards for the installation of terrazzo, tile, marble, and stone products in Canada, since 1944. Promoting the use of hardsurface products to specification writers, architects, designers, owners, general contractors, and the building industry, while advocating effective testing and training has enabled the industry to grow through the decades.

The Terrazzo, Tile and Marble Association of Canada has testing facilities at its head office in Toronto, and training facilities in Toronto, and in the Burnaby branch office. The association uses these facilities to test supplier products against industry specifications and standards. Educating industry professionals with courses like Stoneology, Tileology and Terrazzo allow the industry to broaden the use of hardsurface products. Practical, effective, strategically developed training programs are presented to installers to improve their project performance and results.

If you would like to be affiliated with industry leaders, enhance your reputation, grow your business profile, be technically better informed, join the TTMAC as a Step Program Participant.

## TTMAC STEP PROGRAM (SPP)

The Step Program has been designed to provide access to small contractors and retailers with some of the benefits that TTMAC members enjoy. It allows them to gain access to technical information, training and services that TTMAC provides, and at reduced prices.

A Step Program Participant (SPP) is defined as a contractor or retailer that has less than ten employees and less than \$250,000 in annual revenue of terrazzo, tile, and marble.

## Benefits for The Step Program Participant

- Market your goods and services within the hard surface industry
- Market the electronic way through a free listing in the Step Program Section of the TTMAC Website, and in the printed Membership Directory and Buyers Guide
- Raise your profile through participation in events, training seminars, and committees
- Improve your project performance through technical skills development, and industry standards and training
- Access special pricing for technical specification guides, training seminars and services such as Inspections, Verispec, and Universal Floor Testing
- Access to Health & Dental Benefits custom made for a small business with large business savings
- Savings at the gas pump through our PetroCanada Gas Program
- Access to new products, standards and specifications
- Access to industry experts with technical expertise
- Hardsurface Award Recognition
- Partner with TTMAC members to promote sizeability and scalability of your business
- Be involved in "making a difference".

## Earn the Right

The Step Program Participant (SPP) has two years to accumulate 50 points to complete the program and earn the right to apply for full membership. The SPP may elect to remain in the Step Program once the two years has been completed. The SPP can participate by attending training seminars, working on committees, attending functions and once a body of work has been developed, with no issues, the SPP has earned the right to full membership.

The SPP must earn 50 points through participation and performance and can earn points based on the following:

- Attend and graduate from training in TTMAC approved courses - 5 points each
- Join and participate on a TTMAC committee - 5 points per year
- Attending a TTMAC social function - 2.5 points
- Attend a TTMAC convention, including all Open House Seminars - 10 points

TTMAC STEP PROGRAM  
(SPP) APPLICATION

Name: \_\_\_\_\_ Address 1: \_\_\_\_\_  
Address 2: \_\_\_\_\_ City: \_\_\_\_\_ Prov: \_\_\_\_\_  
Postal Code: \_\_\_\_\_ T: \_\_\_\_\_ F: \_\_\_\_\_  
Email: \_\_\_\_\_ Web Site: \_\_\_\_\_

Business Activity:  
Contractor \_\_\_\_\_ Retailer \_\_\_\_\_ # of Employees \_\_\_\_\_

Annual Volume of business:  
Tile \_\_\_\_\_ Terrazzo \_\_\_\_\_ Marble \_\_\_\_\_

If Contractor, list three projects completed in the last 24 months:  
1. \_\_\_\_\_ Value \_\_\_\_\_  
2. \_\_\_\_\_ Value \_\_\_\_\_  
3. \_\_\_\_\_ Value \_\_\_\_\_

Key Reasons for Joining the TTMAC:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Annual Participant Fee: \$250.00 + GST

Payment Options

VISA or MasterCard  
Credit Card # \_\_\_\_\_ Expiry: \_\_\_\_\_

or by cheque made payable to TTMAC

By signing this document, the applicant recognizes the fact that a TTMAC Step Program Participant does not have full rights and opportunities of a full TTMAC member, and in particular recognizes the fact that a TTMAC Step Program Participant does not meet the qualifications required in tender documents to be a TTMAC member in good standing. The applicant may not use the TTMAC logo or trademarks. The applicant also agrees not use the Step Program participation to make a claim to be a TTMAC member in good standing under any circumstances.

Agreed to this \_\_\_\_\_ day of \_\_\_\_\_ 09

\_\_\_\_\_  
Applicant

\_\_\_\_\_  
Witness

Return with payment by mail to:  
TTMAC 163 Buttermill Avenue, Unit 8, Concord, Ontario L4K 3X8  
T: 905.660.9640 800.201.8599 F: 905.660.0513

